FINANCIAL REPORT

JUNE 30, 2012

COALINGA, CALIFORNIA

JUNE 30, 2012

BOARD OF DIRECTORS

<u>MEMBER</u>	<u>OFFICE</u>	TERM EXPIRES
Steve Cantu	Community Director	2012
Katie Delano	Community Director	2012
Ernest Drewry	Community Director	2013
Leonard Falter	Community Director	2014
Ted Frame	Community Director	2013
Don Forth	Community Director	2013
Sharon Gordon	Community Director	2012
Frank Gornick	Ex Officio Director	2013
Bill Henry	Community Director	2013
Willard Lewallen	Staff Director	2013
Laura Mendes-Moore	Community Director	2012
Nina Oxborrow	Community Director	2013
Oscar Sablan	Affiliate Member	2012
Marc Scott	Affiliate Member	2012
Ann Stone	Community Director	2013
Ken Stoppenbrink	Community Director	2013
Don Warkentin	Staff Director	2013

ADMINISTRATION

Frances Squire Executive Director

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FINANCIAL SECTION



Certified Public Accountants

INDEPENDENT AUDITORS' REPORT

Board of Directors West Hills Community College Foundation Coalinga, California

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We have audited the accompanying statement of financial position of the West Hills Community College Foundation (the Foundation), a California non-profit corporation, as of June 30, 2012, and the related statement of activities, functional expenses and cash flows for the year then ended. These financial statements are the responsibilities of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits. The prior year summarized comparative information has been derived from the Organization's financial statements, and in our report dated March 7, 2012, we expressed an unqualified opinion on those financial statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to previously present fairly, in all material respects, the financial position of the West Hills Community College Foundation as of June 30, 2012, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Fresno, California January 9, 2013

STATEMENT OF FINANCIAL POSITION JUNE 30, 2012 WITH COMPARATIVE TOTALS AS OF JUNE 30, 2011

	June 30,			
	2012			2011
ASSETS			•	
CURRENT ASSETS				
Cash and cash equivalents	\$	646,731	\$	1,122,730
Investments		1,396,755		1,240,384
Accounts receivable		216,445		136,063
Prepaid assets		1,506		10,525
Total Current Assets		2,261,437		2,509,702
Other assets		500		500
Total Assets	\$	2,261,937	\$	2,510,202
LIABILITIES AND NET ASSETS				
LIABILITIES				
Accounts payable	\$	184,706	\$	233,456
Funds held for others		18,859		19,204
Total Current Liabilities		203,565		252,660
NET ASSETS				
Unrestricted		813,156		1,250,907
Temporarily restricted		546,919		543,250
Permanently restricted		698,297		463,385
Total Net Assets		2,058,372		2,257,542
Total Liabilities				
and Net Assets	\$	2,261,937	\$	2,510,202

STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2012 WITH COMPARATIVE TOTALS FOR THE YEAR ENDED JUNE 30, 2011

	June 30, 2012						
	Temporarily Permanently						
	Unrestricted	Restricted	Restricted	Total			
CHANGES IN UNRESTRICTED NET ASSETS							
REVENUES							
Donations and special events	\$ 64,158	\$ 90,784	\$ 232,200	\$ 387,142			
Donated salaries	276,420	-	-	276,420			
Federal revenue	228,058	1,278	-	229,336			
Program fees	463,608	-	-	463,608			
Program contracts	108,599	-	-	108,599			
Fundraisers	242,450	-	-	242,450			
Investment income	6,017	2,484	4,962	13,463			
Other	77,084	414	-	77,498			
Transfers	(37,608)	37,608	-	-			
Net assets released from restrictions	131,149	(128,899)	(2,250)	-			
Total Revenue	1,559,935	3,669	234,912	1,798,516			
EXPENSES							
Program services:							
Scholarships	212,520	-	-	212,520			
College Enhancement	969,107	-	-	969,107			
Athletic Programs	146,782	-	-	146,782			
Educational Programs	108,425	-	-	108,425			
Support services:	-						
General Administrative	171,486	-	-	171,486			
Fundraisers	388,623	_	_	388,623			
Membership	743	-	-	743			
Total Expenses	1,997,686			1,997,686			
INCREASE/(DECREASE) IN NET ASSETS	(437,751)	3,669	234,912	(199,170)			
NET ASSETS, BEGINNING OF YEAR	1,250,907	543,250	463,385	2,257,542			
NET ASSETS, END OF YEAR	\$ 813,156	\$ 546,919	\$ 698,297	\$ 2,058,372			
,							

June 30, 2011 \$ 300,918 285,223 491,198 340,675 31,489 374,110 130,532 104,154 2,058,299 145,709 917,745 143,921 235,990 132,060 330,853 1,082 1,907,360 150,939 2,106,603 \$ 2,257,542

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2012 WITH COMPARATIVE TOTALS FOR THE YEAR ENDED JUNE 30, 2011

	June 30,					
		2012	2011			
CASH FLOWS FROM OPERATING ACTIVITIES						
Change in net assets	\$	(199,170)	\$	150,939		
Adjustments to Reconcile Change in Net Assets to Net						
Cash Provided/(Used) by Operating Activities						
(Increase)/Decrease in accounts receivable		(80,382)		4,272		
(Increase)/Decrease in prepaid assets		9,019		(10,525)		
Increase/(Decrease) in accounts payable		(48,750)		144,079		
Increase/(Decrease) in funds held for others		(345)		3,598		
Net Cash Flows Provided/(Used) by Operating Activities		(319,628)		292,363		
CASH FLOWS FROM INVESTING ACTIVITIES		_				
Increase in investments		(156,371)		(284,524)		
Net Cash Flows Used by Investing Activities		(156,371)		(284,524)		
NET INCREASE/(DECREASE) IN CASH AND CASH	·	_				
EQUIVALENTS		(475,999)		7,839		
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		1,122,730		1,114,891		
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	646,731	\$	1,122,730		

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2012 WITH COMPARATIVE TOTALS FOR THE YEAR ENDED JUNE 30, 2011

			Total			
		Program				
	Scholarships	Enhancement	Programs	Programs	Services	
EXPENSES						
Salary	\$ 35,395	\$ 22,431	\$ 32,309	\$ 22,255	\$ 112,390	
Benefits	14,491	8,921	10,953	9,245	43,610	
Total Salary						
and Benefits	49,886	31,352	43,262	31,500	156,000	
Donations	6,300	5,425	2,148	-	13,873	
Educational	-	264,214	_	5,440	269,654	
Equipment	-	19,537	4,260	9,731	33,528	
Insurance	-	1,033	76	503	1,612	
Occupancy	-	60,188	763	3,539	64,490	
Other expenses	17,641	82,814	6,261	2,403	109,119	
Printing and promotion	-	117,128	-	-	117,128	
Professional services	-	68,495	3,838	2,272	74,605	
Rental	-	4,928	5,580	18,716	29,224	
Scholarship	138,693	48	_	570	139,311	
Supplies	-	100,858	60,665	31,023	192,546	
Travel and training		212,128	19,929	2,494	234,551	
Total Expenses	\$ 212,520	\$ 969,107	\$ 146,782	\$ 108,425	\$ 1,436,834	

Support				7	Γotal	 Total Expenses			
(General				Sι	ıpport	Jun	e 30,	
Adn	ninistrative	Fundraiser	s Membe	ership	Se	rvices	2012		2011
								_	
\$	42,415	\$ 44,533	3 \$	490	\$	87,443	\$ 199,833	\$	218,968
	16,580	16,14		253	·	32,977	76,587	·	66,255
	10,000	10,11	<u> </u>			52,577	 , 0,007		00,200
	58,995	60,682	2	743		120,420	276,420		285,223
	-		-	-		-	13,873		6,728
	-	92,582	2	-		92,582	362,236		336,790
	-	1,920)	-		1,920	35,448		25,811
	6,166	1,854	1	-		8,020	9,632		3,497
	1,555	46,760	ó	-		48,321	112,811		65,217
	12,772	54,849)	-		67,621	176,740		279,582
	20,081	63.	3	-		20,714	137,842		116,535
	42,940	63,80		-		106,741	181,346		294,267
	-	27,66	5	-		27,665	56,889		21,454
	-		-	-		-	139,311		100,806
	3,839	36,30		-		40,140	232,686		214,331
	25,138	1,570)	-		26,708	261,259		157,119
		,	_						
\$	171,486	\$ 388,622	\$	743	\$:	560,852	\$ 1,997,686	\$	1,907,360

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2012 and 2011

NOTE 1 - ORGANIZATION AND DESCRIPTION OF ACTIVITIES

The West Hills Community College Foundation is a California not-for-profit organization for the benefit of West Hills Community College District (the District) and is considered a Component Unit of the District. The Foundation was organized for the purpose of providing Financial Aid to students in need. The Foundation provides opportunities for members of the community to donate property and money for the express purpose, through grants and scholarships, of helping deserving students receive a quality education.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Accounting Method - Basis of Accounting

The financial statements were prepared in accordance with accounting principles generally accepted in the United States of America as applicable to not-for-profit organizations. Basis of accounting refers to when revenues and expenses are recognized in the accounts and reported on the financial statements as well as the timing of the measurement made, regardless of the measurement focus applied. The Foundation uses the accrual basis of accounting. Revenues are recognized when they are earned and expenses are recognized in the beginning of the accounting period in which the liability is incurred.

Income Taxes

The Foundation is exempt from federal income and California franchise taxes under Section 501(c)(3) of the Internal Revenue Code and corresponding California provisions. Accordingly, no provision for income taxes has been recorded in the financial statements. The Foundation has also been classified as an entity that is not a private foundation within the meaning of Section 509(a) of the Internal Revenue Code. The Foundation annually files Forms 990, 199 and RRF-1 with the appropriate agencies. Income tax returns for 2009 and forward may be audited by regulatory agencies, however, the Foundation is not aware of any such actions at this time.

Financial Statement Presentation

Under ASC 958-210-50, the Foundation is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. In addition, the Foundation is required to present a statement of cash flows. The Foundation does not use fund accounting.

The Foundation and the West Hills Community College District are financial interrelated organizations as defined by *Transfers of Assets to a Nonprofit or Charitable Trust that Holds Contributions for Others*. The Foundation reflects contributions received for the benefit of the District as revenue in its financial statements. The expenses related to these contributions are accounted for under program and supporting services.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2012 and 2011

Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions.

Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenditures/expenses during the reported period. Actual results could differ from those estimates.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Description of Program and Supporting Services

The following program and supporting services are included in the accompanying financial statements:

Scholarships

The West Hills Community College Foundation manages over 65 scholarship accounts that benefit students at West Hills College Coalinga and West Hills College Lemoore. Money for the scholarships is held in the foundation and the awarding of the scholarships is done by committee at each campus. By meeting a match challenge by the Osher Foundation to the California Community Colleges, the Foundation in 2012 was able to add 22 new scholarships of up to \$1,000 each. Those scholarships are endowed in perpetuity with the funds being held in an endowment account at the Foundation for California Community Colleges. Another major scholarship program is the President's Scholars Program, in which about 80 students were participating in the fall semester of 2012. These students receive \$250 a semester in books and free tuition if fee waivers are unavailable.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2012 and 2011

College Enhancement

The Foundation manages a number of accounts that benefit the colleges. A large group of accounts held by the foundation are holding accounts for funds generated by MAA activities to provide students and community members information on Medical and Healthy Families insurance. Reimbursements that come to the colleges providing the information are then available for campus activities. The foundation also generates contributions from the public for general college and district use.

Athletic Programs

Both West Hills College Coalinga and West Hills College Lemoore have a number of athletic programs that raise funds, which are held by the Foundation. These funds are then available for expenses for the teams and athletes.

Educational Programs

A number of special programs generate funds that are held and managed by the Foundation. These include the 5-C summer and SOAR camps at West Hills College Lemoore. These camps and other programs, such as the Westside Institute of Technology, receive contributions or fees and pay expenses through the foundation.

General Administrative

The Foundation is managed by an executive director to ensure an adequate working environment; provide coordination and articulation of the Organization's program strategy, secure proper administrative functioning of the Board of Directors; and to manage the financial and budgetary responsibilities of the Organization. A secretary and an accounting technician are also part of the foundation staff. All are employees of West Hills Community College District.

Fundraising

The Foundation is a separate 501(c)3 corporation to which tax-deductible contributions can be made. The foundation provides the structure necessary to encourage and secure financial support from individuals, foundations, and corporations.

Membership

There is no formal membership, other than the board of directors, for the Foundation.

NOTE 3 - CASH

Deposits

For the fiscal years ended June 30, 2012 and 2011, the carrying amounts of the Foundation's deposits were \$646,731 and \$1,122,730, respectively. On June 30, 2012, the bank balances totaled \$653,685. Of this amount, \$294,712 is federally insured by the Federal Deposit Insurance Corporation.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2012 and 2011

NOTE 4 - INVESTMENTS

Investments at June 30, 2012 and 2011, held on behalf of the West Hills Community College Foundation are presented below.

	Ju	ne 30,
	2012	2011
Mutual Funds		-
Cost	\$ 1,255,079	\$ 1,082,659
Carrying amount	1,396,755	1,240,384
Unrealized gains	\$ 141,676	\$ 157,725

Authorized Investments

The Foundation is authorized to make direct investments in U.S. Treasury Bills: money market funds; State Treasurer's Investment Pool; commercial paper; banker's acceptances; repurchase agreements; certificates of deposit; securities of the U.S. Government, or its agencies; corporate notes and bonds; mortgage backed bonds; preferred stock; fixed income securities of foreign governments and corporations; collateralized mortgage obligations; common stock; convertible notes and bonds; convertible preferred stock; American Depository Receipts (ARDs) of non-U.S. companies; stocks of non-U.S. Companies (ordinary shares); mutual funds which invest in securities; guaranteed investment contracts; and real estate.

Investment Policies

Return Objectives and Risk Parameters

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. In order to meet its needs, the investment strategy of the West Hills Community College Foundation is to emphasize total return; that is, the aggregate return from capital appreciation and dividend and interest income. Endowment assets include those assets of donor-restricted funds that the Foundation must hold in perpetuity. Under this policy, as approved by the Board of Directors, the endowment assets are invested to meet or exceed the market index, or blended market index, selected and agreed upon by the Finance Committee that most closely corresponds to the style of investment management. The Foundation expects its endowment funds, over time, to provide an average rate of return of approximately three percent annually. Actual returns in any given year may vary from this amount.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Foundation targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2012 and 2011

Spending Policy and How the Investment Objectives Relate to Spending Policy

The Foundation may distribute up to five percent of accrued interest annually from scholarship endowments for intended scholarship awards. In establishing this policy, the Foundation considered the long-term expected return on its endowment and the need to maintain some investment income in reserve to plan for the potential of scholarship awards exceeding investment income.

NOTE 5 - MARKET VALUE OF FINANCIAL ASSETS AND LIABILITIES

The Foundation determines the fair market values of certain financial instruments based on the fair value hierarchy established in Statement of Financial Accounting Standards, *Fair Value Measurements*, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value.

The following provides a summary of the hierarchical levels used to measure fair value:

Level 1 - Quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 1 asset and liabilities may include debt and equity securities that are traded in an active exchange market and that are highly liquid and are actively traded in over-the-counter markets.

Level 2 - Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities may include debt securities with quoted prices that are traded less frequently than exchange-traded instruments and other instruments whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data. This category generally includes U.S. Government and agency mortgage-backed debt securities, corporate debt securities, derivative contracts, residential mortgage, and loans held-for-sale.

Level 3 - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. This category generally includes certain private equity investments, retained residual interests in securitizations, residential MSRs, asset-backed securities (ABS), highly structured or long-term derivative contracts and certain collateralized debt obligations (CDO) where independent pricing information was not able to be obtained for a significant portion of the underlying assets.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2012 and 2011

Assets and Liabilities Recorded at Fair Value on a Recurring Basis

The following tables present the balances of the assets measured at fair value on a recurring basis as of June 30, 2012 and 2011, respectively.

June 30, 2012

	Level 1	Level 2	Level 3	Total	
Mutual Funds	\$ 1,396,755	\$ -	\$ -	\$ 1,396,755	
June 30, 2011					
	Level 1	Level 2	Level 3	Total	
Mutual Funds	\$ 1,240,384	\$ -	\$ -	\$ 1,240,384	

The Foundation did not have any Level 3 investment liabilities as of June 30, 2012 and 2011.

NOTE 6 - ACCOUNTS RECEIVABLE

Accounts receivable at June 30, 2012 and 2011, are as follows:

	Jun	e 30,
	2012	2011
fees	\$ 216,445	\$ 136,063

NOTE 7 - ACCOUNTS PAYABLE

Accounts payable at June 30, 2012 and 2011, are as follows:

	June 30,			
	2012		2011	
\$	184,706	\$	233,456	

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2012 and 2011

NOTE 8 - DONATED SERVICES

The Foundation receives donated services from the College for the general administration of the Foundation. For the years ended June 30, 2012 and 2011, the value of the services received from the College was as follows:

 June 30,		
 2012		2011
\$ 49,886	\$	35,479
31,352		51,914
43,262		42,719
31,500		48,932
58,995		62,453
60,682		42,644
 743		1,082
\$ 276,420	\$	285,223
\$	2012 \$ 49,886 31,352 43,262 31,500 58,995 60,682 743	2012 \$ 49,886 \$ 31,352 43,262 31,500 58,995 60,682 743

NOTE 9 - NET ASSETS

Unrestricted Net Assets

At June 30, 2012, and 2011, unrestricted net assets consisted of the following:

		June 30,		
	2012		2011	
Undesignated	\$	813,156	\$	1,250,907

Temporarily Restricted Net Assets

Temporarily restricted net assets consist of program funds held for the following various purposes:

	June 30, 2012 2011			
				2011
Endowed program funds available				
General	\$	38,853	\$	38,441
WHCC Title V		74,235		53,824
Subtotal endowed funds available for spending	<u> </u>	113,088		92,265
Scholarships		596,093		424,696
Other		13,792		26,289
Total	\$	546,919	\$	543,250

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2012 and 2011

Permanently Restricted Net Assets

Permanently restricted endowment net assets, for which investment and interest earnings may be used for scholarship grants, consist of the historical gift balance of the endowed funds in the amount of \$698,297 at June 30, 2012, and \$811,385 at June 30, 2011.

	Enc	dowment				
	Temporarily		Permanently		Total	
	Restricted		Restricted		Endowments	
Beginning of year	\$	92,265	\$	463,385	\$	555,650
Contributions		-		232,200		232,200
Investment income		1,690		4,962		6,652
Scholarships		-		(2,250)		(2,250)
Transfers		19,133		-		19,133
Total	\$	113,088	\$	698,297	\$	811,385

NOTE 10 - SUBSEQUENT EVENTS

The Foundation's management has evaluated events or transactions that may occur for potential recognition or disclosure in the financial statements from the balance sheet date through January 9, 2013, which is the date the financial statements were available to be issued. Management has determined that there were no subsequent events or transactions that would have a material impact on the current year financial statements.

Certified Public Accountants

COMMUNICATION OF NO MATERIAL WEAKNESSES

Board of Directors West Hills Community College Foundation Coalinga, California

In planning and performing our audit of the financial statements of West Hills Community College Foundation as of and for the year ended June 30, 2012, in accordance with auditing standards generally accepted in the United States of America, we considered West Hills Community College Foundation's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified. This communication is intended solely for the information and use of management, the Board of Directors, and others within the organization, and is not intended to be, and should not be, used by anyone other than these specified parties.

Fresno, California January 9, 2013

Variable Ein, Day & Co. LAP